

R.L. Nelson and Associates, Inc. and Vertical Solutions Inc. Join Forces

Combination of leading business solutions and IT service providers creates significant value for existing and prospective clients.

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Pittsburgh, PA: R.L. Nelson and Associates, Inc. (RLN), a Microsoft Gold Certified business solutions consulting company, announced that it has reached an agreement with Vertical Solutions Inc. (VSI), an IT technology consulting company based in Bridgeville, PA to consolidate the firms under one company. This company will offer the combined solutions of each firm providing a single source for the application and information technology needs of their clients.

"This transaction makes tremendous sense for our clients and employees. It marks an unparalleled opportunity for two successful, mission driven organizations to unify with a singular focus on being the premier business and platform partner for small and mid size organizations throughout the tri-state region," said Bruce Nelson, RLN President. "Together we have the opportunity to deliver a full suite of services to our clients to help them improve their business and information technology processes and disciplines."

Ron Scheeser, President of VSI., added, "R.L. Nelson and Associates, Inc.'s focus on the business solutions market was very important to us as we evaluated this opportunity. We felt our clients and staff would greatly benefit from the experience and success R.L. Nelson and Associates, Inc. has had over the past 20 years. The ability to deliver infrastructure, hardware and business solutions to our clients creates a clear advantage for our current and future clients."

About R.L. Nelson and Associates, Inc.

R.L. Nelson and Associates, Inc. (RLN) was formed in July 1986 as an information systems consulting firm. The primary goal of the firm is to provide high-quality products and services to small and mid-sized companies throughout the eastern United States. Since its inception, R.L. Nelson has provided various products and services to hundreds of companies that were seeking to implement a computer-based accounting information system. The Company maintains offices in Pittsburgh, PA, Blue Bell, PA, and Harrisonburg VA. For additional information about R.L. Nelson and Associates, Inc., visit the Company's Internet site on the World Wide Web at <http://www.rlninc.com/>

About Vertical Solutions, Inc.

Vertical Solutions, Inc. is a Pittsburgh based corporation founded in 1991. VSI services a diverse client base throughout the Pittsburgh metropolitan area, with clients spanning a broad range of industries, including Law, Manufacturing, Engineering, Accounting, Construction, Education, Advertising, Religious Institutions and Financial Institutions. Combining over 45 years of network and systems development experience among its professional staff, the Company offers a level of expertise unsurpassed by other network consulting companies.

VSI's mission is to be the preferred regional provider of network and security solutions through superior customer support, highly skilled technical capabilities and quality products. Vertical Solutions has forged relationships with key hardware manufacturers and service providers in order to be the true full service systems integrator. For additional information about VSI, visit the Company's internet site at <http://www.verticalsol.com>